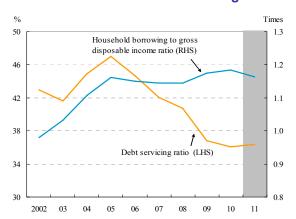
#### NPL ratio of household borrowing dropped to a record low

The NPL ratio of household borrowing declined from 0.77% a year earlier to 0.51 % at the end of 2011, the lowest level in ten years (Chart 3.12). The main reason behind this was that NPLs for real estate purchases, the largest share of household borrowing, Household contracted. credit quality remained satisfactory.

#### 3.3 Real estate market

During the first half of 2011, real estate prices continuously climbed and indices repeatedly struck new highs. However, due to factors including the Ministry of Finance (MOF) imposing the Specifically Selected Goods and Tax. house Services prices gradually decreased and trading volume significantly contracted in the second half of 2011. The increase of outstanding real estate-related loans slowed down as mortgage interest rates slowly rebounded. As trading volume in the housing market contracted and massive construction projects introduced over the last few years were continuously completed, areas with high volumes of construction projects faced increasing downward pressure on housing prices.

#### Chart 3.10 Household debt servicing ratio

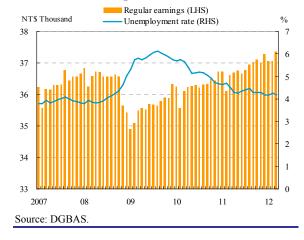


Notes: 1. Gross disposable income in shadow area is CBC estimate.

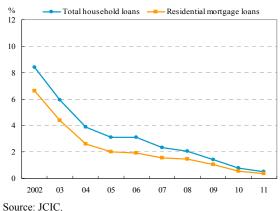
2. Debt servicing ratio = borrowing service and principal payment / gross disposable income.

Sources: CBC, JCIC and DGBAS.

#### Chart 3.11 Unemployment rate and regular earnings



#### Chart 3.12 NPL ratio of household borrowing

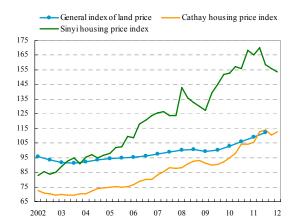


Source: JCIC

## Real estate prices gradually slid after hitting a peak

During the first half of 2011, real estate prices continuously climbed and indices repeatedly struck new highs. However, house prices started to slide in June due to implementation of the Specifically Selected Goods and Services Tax, the slowdown in the economy and the drop in stock market indices. Among the relevant indices, the Taiwan area land price index hit a historical high of 112.05 in September 2011, though with a smaller growth rate of 5.78% year on year. The housing price index construction) climbed to 114.6 in 2011 Q3, house prices in several regions repeatedly hitting new highs. However, the index dropped back to 110.24 in Q4 with an annual growth rate of 5.85%, representing a significant decrease from its peak of 15.43% in 2010 Q3. In 2012 Q1, as the real estate industry focused on introducing high-priced houses, the Cathay housing price index rebounded, but house buyer bargaining power

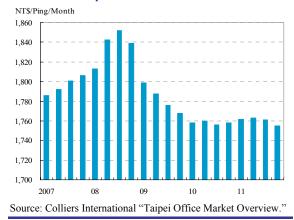
#### Chart 3.13 Land and house price indices



Note: General index of land price is released semiannually (i.e. in March and September).

Sources: MOI, Cathay Real Estate and Sinyi Real Estate Inc.

### Chart 3.14 Average office rental rate in Taipei



kept increasing. The Sinyi housing price index (for existing buildings) turned to decline in 2011 Q3 after reaching a historical high of 170.13 in Q2. In 2012 Q1, it continued decreasing to 153.47, with the growth rate falling to -7.07% (Chart 3.13). However, house prices in Taipei City and New Taipei City were still high, though downward pressure on housing prices remained in New Taipei City and Taichung City due to the high volume of construction projects.

In 2011, the annual growth rate of the housing component of the CPI was 0.86%, with residential rent growing at a moderate rate of 0.37% year on year. However, as the number of tourists visiting Taiwan increased, shop rentals in certain commercial districts in Taipei City surged significantly. Even so, on the whole, office rentals remained stable with the average rental rate slightly decreasing by 0.17% year on year to NT\$1,755 per ping (approximately

#### 3.3 square meters) in Q4 (Chart 3.14).

# Trading volume contracted significantly, while residential property vacancies remained high

Starting 2011, trading volume in the housing market contracted significantly due to the slowdown in the economy, the drops in stock market indices and the implementation of the Specifically Selected Goods and Services Tax. The annual growth rate for the number of building ownership transfers for transaction entered negative territory in Q2 and reached a 10-year low of -29.79% in Q4. The total number of building ownership transfers for transaction in 2011 decreased by 11.09% year on year to 360 thousand units, the lowest since 2004 (Chart 3.15). Compared to other metropolitan areas, the number of building ownership transfers for transaction in Taipei City, New Taipei City and Taichung City registered greater year-on-year decreases of 43.54%, 38.74% and 35.86%, respectively, in 2011 Q4. Furthermore, the total number of building ownership transfers for transaction in 2012 Q1 continued to decrease, falling by 38.86% year on year.

Due to increasing construction projects, the total floor space of construction license permits continued to increase in 2011, growing by 9.54% year on year, with residential real estate reaching year-on-year growth of 18.22% in 2011 and 3.76% in 2012 Q1. Meanwhile, in 2011, as construction projects introduced over the past few years

Chart 3.15 Building ownership registrations for transaction

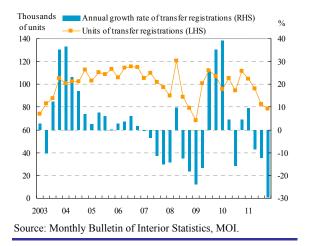


Chart 3.16 Floor space of construction license permits and usage license permits

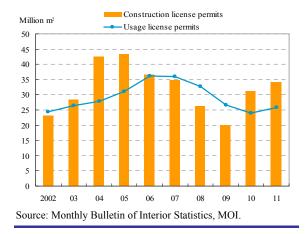
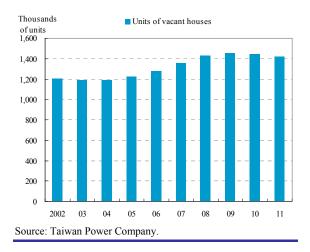


Chart 3.17 Estimated units of vacant houses



were continuously completed and released for sale, the supply of new properties in the market increased. Total floor space of usage permits increased by 7.79% year on year, with commercial properties posting the highest growth of 52.60% and residential properties slightly decreasing by 0.46%. Moreover, the average number of vacant residential properties in 2011, estimated by the number of units consuming less electricity than the minimum service charge from the Taiwan Power Company, decreased by 27 thousand units, or 1.85% year on year, but still stood at a high level of 1.419 million units (Chart 3.17). The movements in housing inventory levels in areas with high vacancy rates and numerous construction projects are worth close monitoring.

#### Mortgage burden remained heavy

Following climbing housing prices, the average house price to income ratio for the six metropolitan areas increased quarter by quarter to 9.3 in 2011 Q4. As the average mortgage burden ratio also elevated and reached 33.8% in Q4, the mortgage burden remained heavy. Among the metropolitan areas, the mortgage burden was the heaviest in Taipei City as its house price to income ratio and mortgage burden ratio reached 15.3 and 47.8%, respectively (Chart 3.18).

# Real estate-related loans grew at a slower pace, while mortgage interest rates gradually increased

Due to the effect of the CBC and the FSC's measures to strengthen risk management regarding the real estate-related loans of banks, the annual growth rate of loans for house purchases and house refurbishments granted by banks<sup>51</sup> slid steadily to 0.6% at the end of 2011 and fell into negative territory

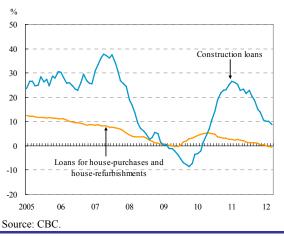
## Chart 3.18 House price to income ratio and mortgage burden ratio



Notes: 1. Mortgage burden ratio = monthly mortgage expenditure / household monthly income.

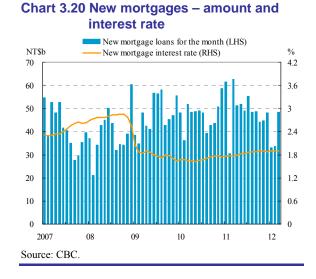
2. Six metropolitan areas refer to Taipei City, New Taipei City, Taoyuan and Hsinchu City and County, Taichung City, Tainan City, and Kaohsiung City. Source: "Taiwan Housing Demand Survey Report," MOI.

### Chart 3.19 Annual growth rate of real estate-related loans



<sup>&</sup>lt;sup>51</sup> Refers to domestic banks and the local branches of foreign banks.

in early 2012, reaching -0.65% in March, though the outstanding balance for such loans continued to grow and amounted to NT\$5.76 trillion at the end of 2011. Outstanding construction loans continued to climb in 2011, albeit at a much slower pace of 10.48% year on year, and reached NT\$1.41 trillion at the end of 2011. The annual growth rate continued to decrease to 8.68% in March 2012 (Chart 3.19).



Starting 2011 Q2, new loans for house purchases granted by the five largest banks

slid significantly and dropped by 17.73% year on year to NT\$48.2 billion in December. In 2012 Q1, such new loans continued to contract and decreased by 34.69% year on year. With respect to financing costs, following the CBC's policy rate hikes, the interest rate for new mortgages rebounded after decreasing to a record low of 1.62% in May 2010. It climbed to 1.88% in December 2011 and reached 1.89% in March 2012 (Chart 3.20).

#### Targeted prudential measures introduced by the CBC were effective

Considering that surging house prices in specific areas increased the mortgage burden and bank lending remained excessively concentrated on real estate-related loans, not only did the CBC adopt a series of targeted prudential measures focused on land collateralized loans and housing loans in specific areas from October 2009, but the FSC also introduced several measures to supervise the real estate lending risks of banks. Those measures proved to be effective, as the concentration of real estate-related loans gradually decreased and loan-to-value ratios also fell significantly (Box 2).

#### Box 2

## Effectiveness of the CBC's measures to strengthen risk management on real estate-related loans of banks

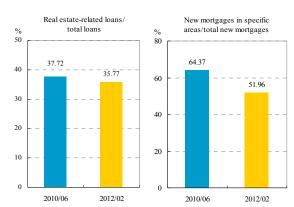
In response to surging house prices in specific areas in Taiwan and excessive concentration in real estate-related loans in the banking sector, the CBC has adopted a series of targeted prudential measures since October 2009. In addition to moral suasions and improvements in the data collection and analysis of real estate-related loans, the CBC promulgated the Regulations Governing the Extension of Housing Loans in Specific Areas by Financial Institutions in June 2010, which capped the loan-to-value (LTV) ratio on second (or more) housing loans for home purchases in Taipei City and ten districts within New Taipei City and removed the grace period for such loans. Furthermore, the CBC amended the above regulations in December 2010 to extend the coverage of specific areas and lower the maximum LTV ratio, as well as tighten underwriting standards for real estate loans collateralized by residential or commercial land plots located at urban planning districts.

Ever since the CBC launched the above-mentioned regulations to govern housing loans in specific areas and land collateralized loans, in conjunction with several measures adopted by the Financial Supervisory Commission (FSC) to supervise the real estate credit risks of banks and the Specifically Selected Goods and Services Tax promulgated by the Ministry of Finance (MOF) on 1 June 2011, the policy measures to tighten risk management on the real estate-related loans of banks have shown promising results.

# 1. The concentration of real estate-related loans by financial institutions improved

- The concentration of real estate-related loans<sup>2</sup> by financial institutions decreased from 37.72% in June 2010, before the promulgation of the new regulations, to 35.77% in February 2012.
- The concentration of new real estate-related loans in specific areas (including Taipei City and thirteen districts within New Taipei City) by

### Chart A2.1 Improvements in the concentration of real estate-related loans



Notes: 1. Real estate-related loans included residential mortgages, house repairs and improvements and loans for construction. Loans of OBUs and overseas branches were excluded.

2. Based on data from domestic banks and local branches of foreign banks.

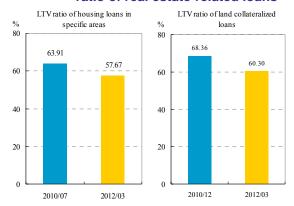
Source: CBC

financial institutions also decreased from 64.37% in June 2010, before the promulgation of the new regulations, to 51.96% in February 2012 (Chart A2.1).

# 2. The LTV ratio of real estate-related loans slid significantly

• The average LTV ratio for housing loans in specific areas fell from 63.91% in July 2010, the early stage of the promulgation of the new regulations, to 57.67% in March 2012.

Chart A2.2 Changes in the loan-to-value ratio of real estate-related loans



Note: Based on data from domestic banks and local branches of foreign banks.

Source: CBC.

• The average LTV ratio for land collateralized loans slid to 60.30% in March 2012 from 68.36% in December 2010 after the promulgation of the amendments (Chart A2.2).

Notes: 1. For detailed regulations and measures taken by the CBC, the FSC and the MOF, please see page 57 and Box 4 of the Financial Stability Report No. 5.

Real estate-related loans included residential mortgages, loans for house repairs and improvements, and loans for construction granted by local branches of domestic banks and foreign banks.